

SUMMARY OF SURVEY RESULTS –THIRD QUARTER 2016 ¹

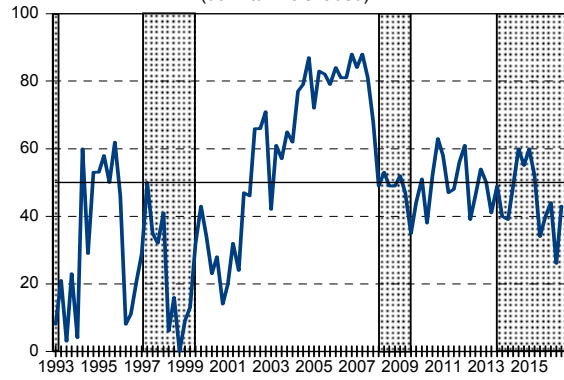
	Growth in volume of sales (net %) ²			Change in present stocks in relation to expected demand (net %) ²			Change in the rate of increase of the average selling prices (net %) ²			Business confidence (% gross) ³	
	16Q2	16Q3	16Q4*	16Q1	16Q2	16Q3	16Q2	16Q3	16Q4*	16Q2	16Q3
Retail:											
Total	-23	-19	-8	35	16	14	52	57	34	26	43
Semi-durables ⁴	-50	-85	-58	36	13	22	19	45	18	6	12
Non-durables ⁵	5	25	6	44	17	6	64	61	35	34	76
Durables ⁶	-39	-29	13	25	16	19	67	59	42	33	26
Western Cape	-52	-28	-34	40	12	19	-	-	-	22	34
Eastern Cape	-44	-21	-19	64	7	38	-	-	-	44	44
KwaZulu-Natal	7	4	10	49	31	14	-	-	-	34	78
Gauteng	-25	-20	11	13	3	4	-	-	-	11	24
Wholesale											
Total	-26	-2	-1	37	28	40	58	27	37	47	56
Non-consumer goods ⁷	-22	-9	-2	33	35	33	56	34	31	43	57
Consumer goods ⁸	-28	4	-2	42	23	45	60	20	42	50	56
New vehicles	-74	-56	-33	22	51	17	-	-	-	25	37
Used vehicles	-33	-1	-3	-25	-11	0	-	-	-	43	54

¹ The survey was conducted between 25 July and 30 August and the results were processed on 31 August 2016 ² The net balance is the percentage of respondents indicating an activity is "up" less the percentage indicating it is "down". "0" indicates no change. Data points between 0 and -100 show declines and between 0 and 100 increases compared to the same quarter a year ago. ³ Gross percentage rating prevailing business conditions as satisfactory. "0" indicates an extreme lack of confidence and "100" extreme confidence. ⁴ Clothing, footwear and textiles ⁵ Beverages, pharmaceuticals, toiletries, food and groceries ⁶ Furniture, household equipment, electronic goods, hardware and jewellery. ⁷ Machinery, construction & building material and chemicals & petroleum products ⁸ Textiles, clothing, footwear, food, beverages, tobacco, furniture, household requisites and pharmaceutical products. * Expected

The results are interpreted and presented in tables and graphs in the report *Retail Survey*. For more information, please contact the BER at Tel. (021) 887 2810 or send an e-mail to jhkemp@sun.ac.za

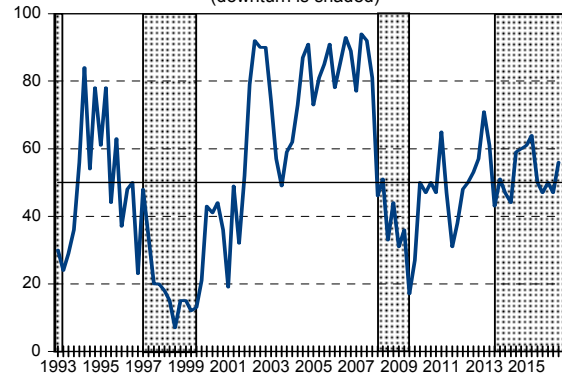
Retail

Business confidence
(downturn is shaded)



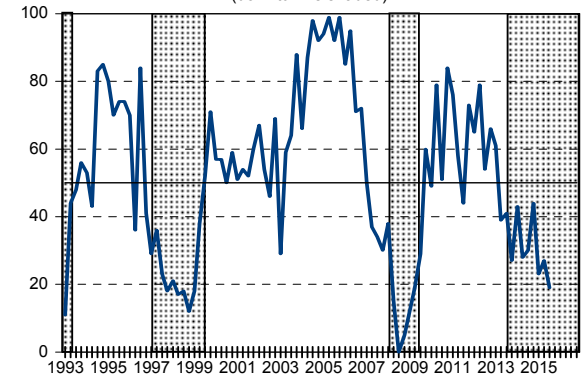
Wholesale

Business confidence
(downturn is shaded)



New Vehicles

Business confidence
(downturn is shaded)



Used Vehicles

Business confidence
(downturn is shaded)

